R20 Regulation *Subject code: 3H6DA*

TKR COLLEGE OF ENGINEERING AND TECHNOLOGY

(Autonomous, Accredited by NAAC with 'A+' Grade)

B.Tech VI Semester Supplementary Examinations, April 2026

FUNDAMENTALS OF MANAGEMENT

(Common to ECE, CSE, CSE(AI&ML) & IT)

Maximum Marks: 70 Date: 13.04.2026 Duration: 3 hours

Note: **1.This question paper contains two parts A and B.**
2. Part A is compulsory which carries 20 marks. Answer all questions in Part A.
3. Part B consists of 5 Units. Answer any one full question from each unit.
4. Each question carries 10 marks and may have a, b, c, d as sub questions.

Part-A

All the following questions carry equal marks (10X2M=20 Marks)		Marks	CO	BTL
1	Write the nature of management.	2M	1	L1
2	Define management.	2M	1	L1
3	What is planning?	2M	2	L1
4	Write about Decision making.	2M	2	L1
5	What is an organization?	2M	3	L1
6	Define HRM.	2M	3	L1
7	Define leadership.	2M	4	L1
8	Define motivation.	2M	4	L1
9	What is controlling.	2M	5	L1
10	Define budget.	2M	5	L1

Part-B

Answer All the following questions. (5X10M=50Marks)		Marks	CO	BTL
11	Discuss the scientific management in detail.	10M	1	L2
	OR			
12	Explain Henri Fayol 14 principals of management.	10M	1	L2
13	Discuss the steps in planning.	10M	2	L2
	OR			
14	Explain the steps in problem solving.	10M	2	L2
15	Explain the principles of organization.	10M	3	L2
	OR			
16	In detail explain the HR selection process.	10M	3	L2
17	Write about Leadership & explain Leadership styles.	10M	4	L2
	OR			
18	Explain the needs Hierarchy motivation theory of Abraham mallow.	10M	4	L2
19	Define control & steps in controlling process.	10M	5	L2
	OR			
20	Explain the types and strategies for control.	10M	5	L2